

Welcome! OK 2021 POWERING FORWARD

KING wealth planning, inc.
Retirement is a Journey. Let us be your Guide.

Speaker:

Paul King, King Wealth Planning CEO and LPL Registered Principal

- All attendee mics are muted for optimal sound quality
- Questions will be answered at the end of the session
- Email your questions to: Shannon@kingwealth.com
- Session is being recorded

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MISSION

WE PROVIDE RETIREMENT GUIDANCE
THROUGH LONG-TERM PERSONAL
PARTNERSHIPS, SO OUR CLIENTS CAN LIVE
THEIR LIVES TO THE FULLEST.

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GUIDING VALUES

RELATIONSHIP SERVICE

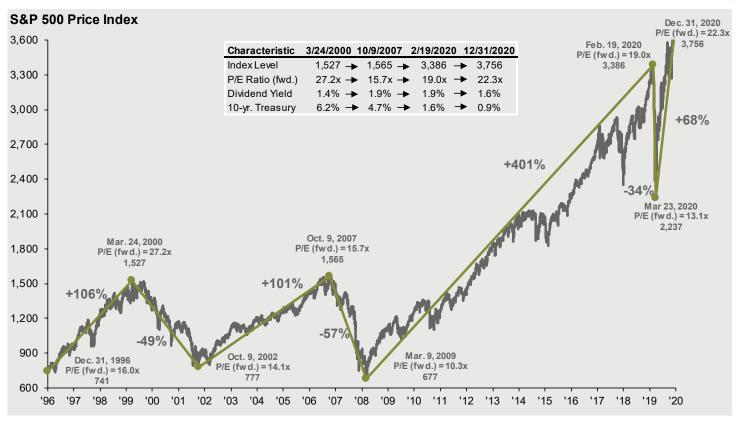
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S&P 500 Index at inflection points

GTM – U.S.

Equities



Source: Compustat, FactSet, Federal Reserve, Standard & Poor's, J.P. Morgan Asset Management.

Dividend yield is calculated as consensus estimates of dividends for the next 12 months, divided by most recent price, as provided by Compustat.

Forward price-to-earnings ratio is a bottom-up calculation based on the most recent S&P 500 Index price, divided by consensus estimates for earnings in the next 12 months (NTM), and is provided by FactSet Market Aggregates. Returns are cumulative and based on S&P 500 Index price movement only, and do not include the reinvestment of dividends. Past performance is not indicative of future returns.

Guide to the Markets – U.S. Data are as of December 31, 2020.

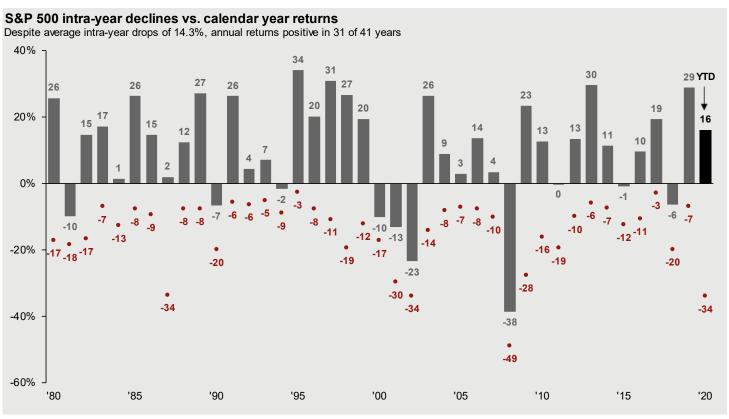






GTM – U.S.

Equities



Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management.

Returns are based on price index only and do not include dividends. Intra-year drops refers to the largest market drops from a peak to a trough during the year. For illustrative purposes only. Returns shown are calendar year returns from 1980 to 2020, over which time period the average annual return was 9.0%.

Guide to the Markets - U.S. Data are as of December 31, 2020.

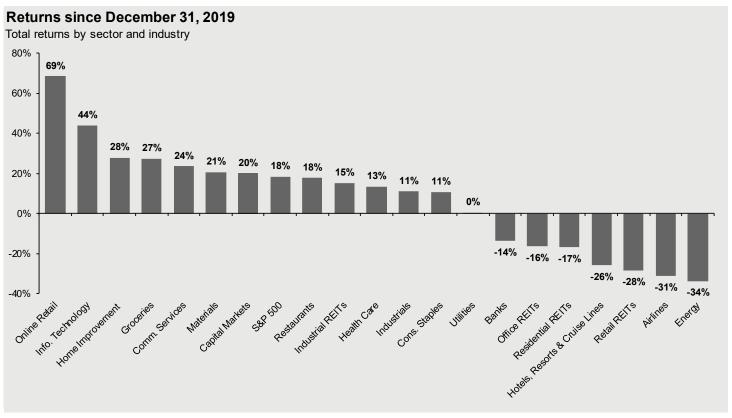
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S&P 500 performance by sector

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Equities



Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management. *Guide to the Markets – U.S.* Data are as of December 31, 2020.

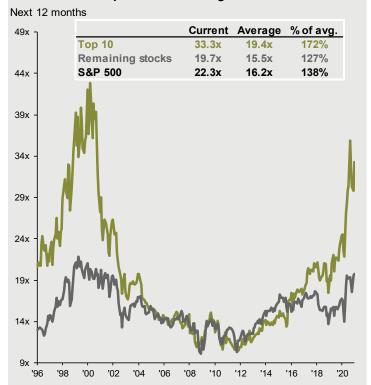


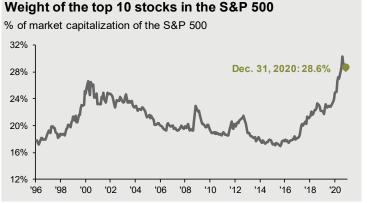
S&P 500: Index concentration, valuations and earnings

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Equities

P/E ratio of the top 10 and remaining stocks in the S&P 500







Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management.

The top 10 S&P 500 companies are based on the 10 largest index constituents at the beginning of each month. The weight of each of these companies is revised monthly. As of December 31, 2020, the top ten companies in the index were: AAPL (6.8%), MSFT (5.3%), AMZN (4.5%), FB (2.1%), TSLA (1.7%), GOOGL (1.7%), GOOG (1.6%), BRK.B (1.4%), JNJ (1.3%), JPM (1.2%) and V(1.2%).

Guide to the Markets – U.S. Data are as of December 31, 2020.

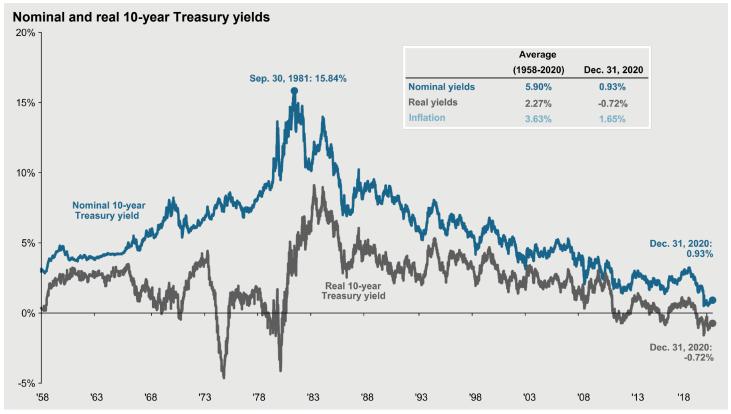
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Interest rates and inflation

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Fixed income



Source: BLS, FactSet, Federal Reserve, J.P. Morgan Asset Management.
Real 10-year Treasury yields are calculated as the daily Treasury yield less year-over-year core CPI inflation for that month except for December 2020 where real yields are calculated by subtracting out November 2020 year-over-year core inflation.

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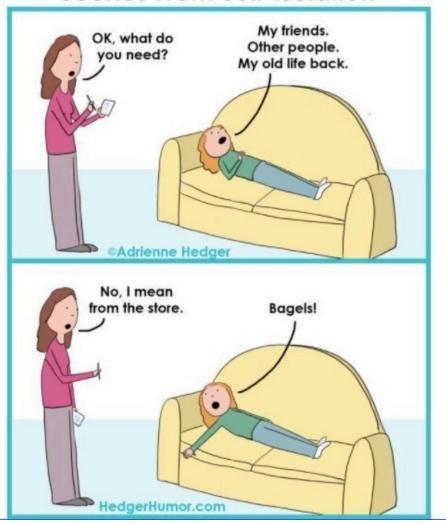




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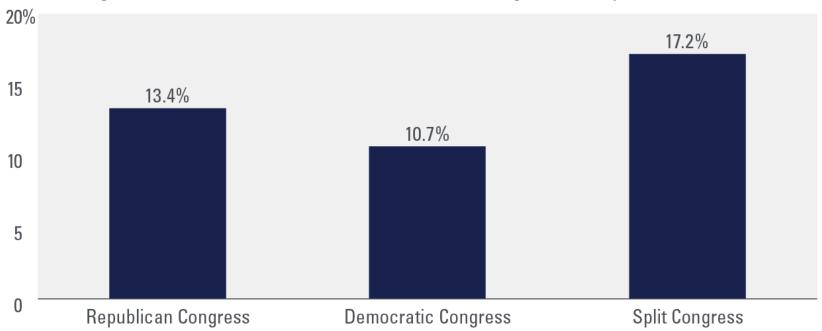
Scenes From Self-Isolation





Historically, A Split Congress Has Been Positive For Stocks

Average Annual S&P 500 Index Performance Based on Congress Makeup



Source: LPL Research, Bloomberg 11/04/20 Data are from 1950–2019.

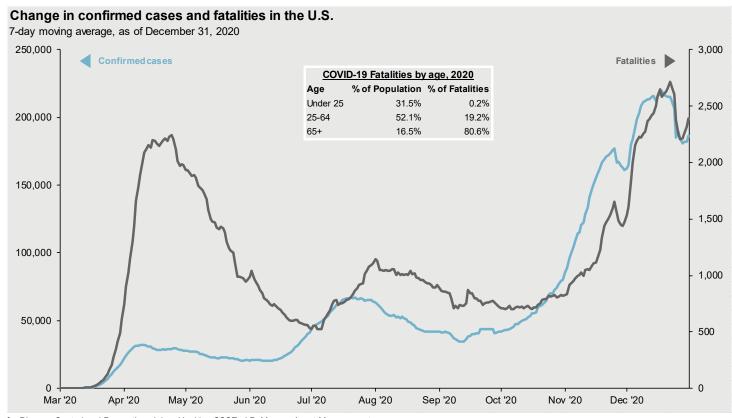
All indexes are unmanaged and cannot be invested into directly. Past performance is no guarantee of future results. The modern design of the S&P 500 stock index was first launched in 1957. Performance back to 1950 incorporates the performance of predecessor index, the S&P 90.



COVID-19: U.S. confirmed cases and fatalities

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Source: Centers for Disease Control and Prevention, Johns Hopkins CSSE, J.P. Morgan Asset Management. *Guide to the Markets – U.S.* Data are as of December 31, 2020.



The Fed and interest rates

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Fixed income

Federal funds rate expectations FOMC and market expectations for the federal funds rate 7% ¬ Federal funds rate **FOMC** year-end estimates **FOMC December 2020 forecasts** Market expectations on 12/17/20 Percent 6% Long FOMC long-run projection* 2020 2021 2022 2023 run* Change in real GDP, 4Q to 4Q -2.4 4.2 3.2 2.4 1.8 5% Unemployment rate, 4Q 4.2 3.7 6.7 5.0 4.1 PCE inflation, 4Q to 4Q 1.2 1.8 1.9 2.0 2.0 4% 3% 2.50% 2% 1% 0.13%0.13%0.13% 0.13% 0.09% 0.14% 0.16% 0% '99 '01 '03 '05 '07 '09 '11 '13 '15 '17 '19 '21 '23 Long run

Source: Bloomberg, FactSet, Federal Reserve, J.P. Morgan Asset Management.

Market expectations are the federal funds rates priced into the fed futures market as of the following date of the December 2020 FOMC meeting and are through December 2023. *Long-run projections are the rates of growth, unemployment and inflation to which a policymaker expects the economy to converge over the next five to six years in absence of further shocks and under appropriate monetary policy.

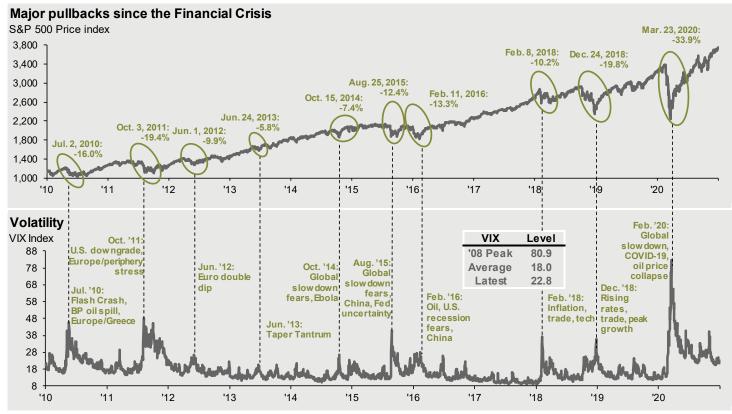
Guide to the Markets – U.S. Data are as of December 31, 2020.

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Market volatility GTM – U.S. | 19

Equities

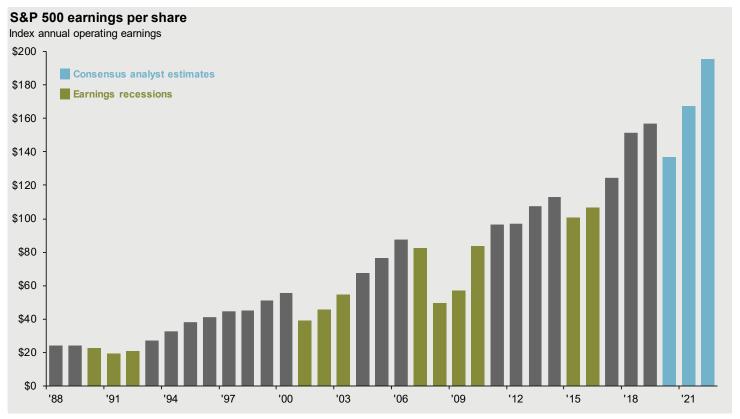


Source: CBOE, FactSet, Standard & Poor's, J.P. Morgan Asset Management. Drawdowns are calculated as the prior peak to the lowest point. Guide to the Markets – U.S. Data are as of December 31, 2020.



Corporate profits GTM – U.S.





Source: Compustat, FactSet, Standard & Poor's, J.P. Morgan Asset Management.
Historical EPS levels are based on annual operating earnings per share. Earnings estimates are based on estimates from FactSet Market Aggregates. Past performance is not indicative of future returns.

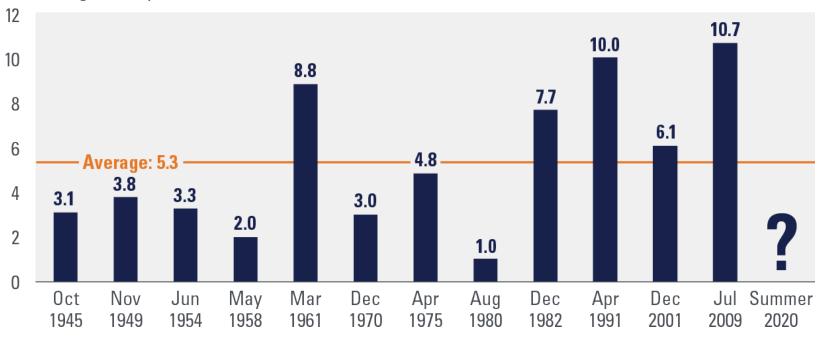
Guide to the Markets – U.S. Data are as of December 31, 2020.





New Economic Expansion May Have Years to Run

Length of Expansion (Years)



Source: LPL Research, National Bureau of Economic Research 11/06/20 Economic forecasts set forth may not develop as predicted and are subject to change. While NBER has not officially dated the end of the recession, and typically does not until approximately a year after the economy has troughed, on average, we are provisionally dating summer 2020 as the economic trough based on record retail sales and expanding manufacturing and services data.



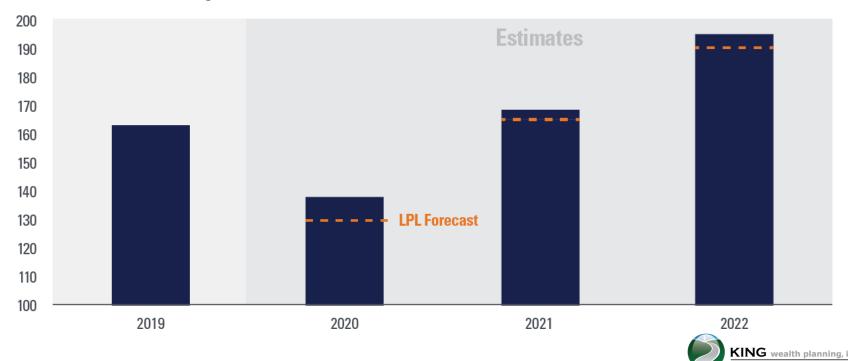


EARNINGS REBOUND MAY SPARK 2021 GAINS



Earnings Poised for a Sharp Rebound in 2021 and 2022

S&P 500 Index Earnings Per Share



Source: LPL Research, FactSet 11/06/20 Economic forecasts may not develop as predicted and are subject to change.

LPL Financial Member FINRA/SIPC

LPL Financial

2021 Economic Forecasts—Rebound in Global Growth Expected as COVID-19 Threat Diminishes

Real GDP Growth Forecasts (YoY)	2019	2020	2021
United States	2.2%	-4.0%	4.0-4.5%
Developed ex-US	1.3%	-7.0%	3.75-4.25%
Emerging Markets	4.3%	-0.7%	5-5.5%
Global	2.8%	-3.9%	4.5–5%
US Economic Data			
Inflation (YoY%)	1.8%	1.2%	1.9%
Unemployment	3.7%	8.3%	6.7%

Source: LPL Research, Bloomberg 11/06/20

Economic forecasts set forth may not develop as predicted and are subject to change.

2020 GDP and 2020 and 2021 inflation and unemployment forecasts are based on Bloomberg-surveyed economists' consensus. 2021 GDP estimates are LPL forecasts.

Inflation is measured by the Consumer Price Index. Unemployment rate provided by US Department of Labor.



2021 US Market Forecasts—Earnings Rebound May Fuel Solid Gains for Stocks in 2021

2021 US Market Forecasts	2020	2021
S&P 500 Index Fair Value	3,450-3,500	3,850–3,900
S&P 500 Earnings per Share	\$133*	\$165
10-Year US Treasury Yield	1.0-1.5%	1.25–1.75%

Source: LPL Research, Bloomberg, FactSet 11/06/20

Economic forecasts may not develop as predicted and are subject to change.



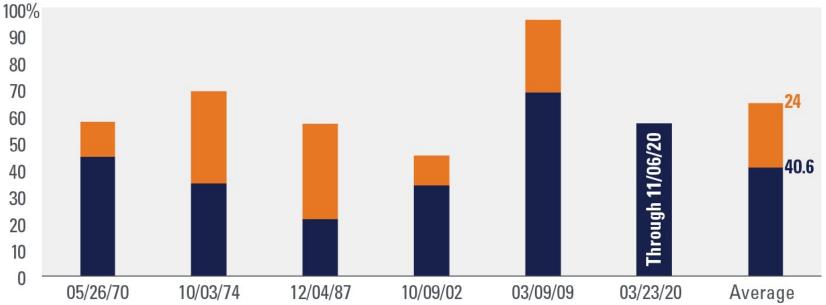
^{*} FactSet consensus estimate

New Bull Markets Historically Have Built on Strong First-year Gains

Stock Market Performance Following Major Bear Market Bottoms

1 Year After 30% or Greater Decline in Stocks

2 Years After 2 Years After



Source: LPL Research, FactSet 11/06/20 Includes returns following declines of 30% or more in the S&P 500 Index since 1970. Year 2 returns include benefits of compounding from year 1 returns. All indexes are unmanaged and can't be invested in directly. Past performance is no guarantee of future results.



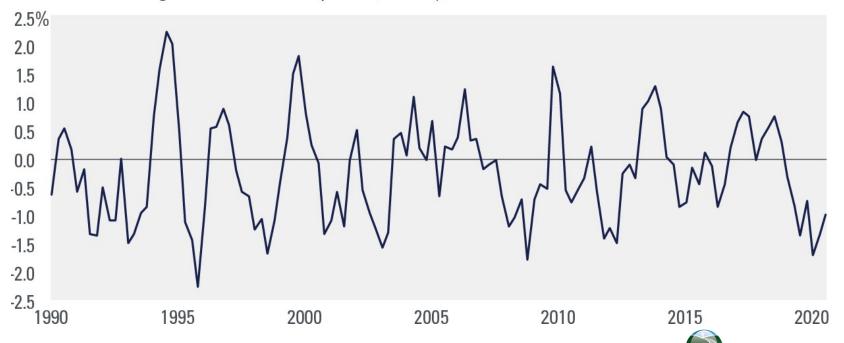




STAYING IN THEIR LANE

Large Declines in US Treasury Yields Have Turned Higher Over the Next Year

• 1-Year Change in 10-Year Treasury Yield (Quarterly)



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LPL Financial

Source: LPL Research, Federal Reserve 11/01/20

High-Quality Bonds Have Held Up During Equity Market Declines

S&P 500 Inc Declines		10-Year Constant Maturity Treasury Yield (%)			Return (%)		
Start Date	End Date	Start	Finish	Change	S&P 500 Index	Barclays Aggregate	Treasuries
4/23/10	7/2/10	3.84	3.00	-0.84	-15.6	3.0	4.4
4/29/11	10/3/11	3.32	1.80	-1.52	-18.6	5.4	8.6
5/21/15	2/11/16	2.19	1.63	-0.56	-12.8	2.2	4.1
1/26/18	2/8/18	2.66	2.85	0.19	-10.1	-1.0	-0.9
9/20/18	12/24/18	3.07	2.74	-0.33	-19.4	1.6	2.5
2/19/20	3/23/20	1.56	0.76	-0.80	-33.8	-0.9	5.4
			Average	-0.64	-18.4	1.7	4.0

Source: LPL Research, FactSet 11/01/20

All indexes are unmanaged and can't be invested in directly. Past performance is no guarantee of future results. Indexes (from left to right): S&P 500 Index, Bloomberg Barclays US AggregateBond Index, Bloomberg Barclays US Aggregate Government - Treasury Index.



Fixed income sector returns

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2006 EMD LCL. 15,2%	2007 EMD LCL. 18.1%	2008 Treas. 13.7%	2009 High Yield 58.2%	2010 EMD LCL. 15.7%	2011 TIPS 13.6%	2012 EMD USD 17.4%	2013 High Yield 7.4%	2014 Muni 9.1%	2015 Muni 3.3%	2016 High Yield 17.1%	2017 EMD LCL. 15.2%	2018 ABS 2.7%	2019 EMD USD 15.0%	2020 TIPS 11.0%	Ann. High Yield 7.5%	Vol. EMD LCL. 11.9%
High Yield 11.8%	TIPS 11.6%	MBS 8.3%	EMD USD 29.8%	High Yield 15.1%	Muni 10.7%	EMD LCL. 16.8%	ABS 1.3%	Corp. 7.5%	MBS 1.5%	EMD USD 10.2%	EMD USD 10.3%	Muni 1.3%	Corp. 14.5%	Corp. 9.9%	EMD USD 6.9%	High Yield 11.2%
EMD USD 9.9%	Treas. 9.0%	Barclays Agg 5.2%	ABS 24.7%	EMD USD 12.2%	Treas. 9.8%	High Yield 15.8%	MBS -1.4%	EMD USD 7.4%	EMD USD 1.2%	EMD LCL. 9.9%	High Yield 7.5%	MBS 1.0%	High Yield 14.3%	Treas. 8.0%	Corp. 5.8%	EMD USD 8.8%
Asset Anoc. 5.8%	Barclays Agg 7.0%	Asset Anoc. 1.9%	EMD LCL. 22.0%	Corp. 9.0%	Corp. 8.2%	Corp. 9.8%	Corp. -1.5%	MBS 6.1%	Treas. 0.8%	Corp. 6.1%	Corp. 6.4%	Treas. 0.9%	EMD LCL. 13.5%	Barclays Agg 7.5%	EMD LCL. 5.1%	Corp. 5.9%
MBS 5.2%	MBS 6.9%	TIPS -2.4%	Corp. 18.7%	Asset Amoc. 7.6%	Barclays Agg 7.8%	Asset Moc. 7.6%	Asset Anoc. -1.7%	Barclays Agg 6.0%	Barclays Agg 0.6%	Asset Asset 4.8%	Muni 5.4%	Barclays Agg 0.0%	Asset Moc. 9.8%	High Yield 7.1%	Asset Alloc. 4.7%	Treas. 4.9%
Muni 4.8%	Asset Aboc. 6.2%	Muni -2.5%	Asset Aboc. 16.5%	Barclays Agg 6.5%	Asset Asset 7.7%	TIPS 7.0%	Barclays Agg -2.0%	Asset Aloc. 5.4%	ABS 0.2%	TIPS 4.7%	Asset Asset 5.3%	Asset Floc. -0.6%	Barclays Agg 8.7%	Asset Arloc. 6.6%	Barclays Agg 4.5%	TIPS 4.9%
ABS 4.7%	EMD USD 6.2%	Corp. -4.9%	Muni 12.9%	TIPS 6.3%	EMD USD 7.3%	Muni 6.8%	Muni -2.6%	Treas. 5.0%	Asset Asset -0.4%	Barclays Agg 2.6%	Barclays Agg 3.5%	TIPS -1.3%	TIPS 8.4%	EMD USD 5.3%	Muni 4.5%	ABS 4.3%
Barclays Agg 4.3%	Corp. 4.6%	EMD LCL. -5.2%	TIPS 11.4%	Treas. 5.9%	MBS 6.2%	Barclays Agg 4.2%	Treas. -2.8%	TIPS 3.6%	Corp. -0.7%	ABS 2.0%	TIPS 3.0%	High Yield -2.1%	Muni 7.5%	Muni 5.2%	TIPS 4.3%	Muni 3.8%
Corp. 4.3%	Muni 3.4%	EMD USD -12.0%	Barclays Agg 5.9%	ABS 5.8%	ABS 5.1%	ABS 3.7%	EMD USD -5.2%	High Yield 2.5%	TIPS -1.4%	MBS 1.7%	ABS 3.0%	Corp. -2.5%	Treas. 6.9%	MBS 3.9%	MBS 4.1%	Asset Alloc. 3.8%
Treas. 3.1%	ABS 2.2%	ABS -12.7%	MBS 5.9%	MBS 5.4%	High Yield 5.0%	MBS 2.6%	TIPS -8.6%	ABS 1.7%	High Yield -4.5%	Treas. 1.0%	MBS 2.5%	EMD USD -4.3%	MBS 6.4%	ABS 3.4%	Treas. 4.0%	Barclays Agg 3.2%
TIPS 0.4%	High Yield 1.9%	High Yield -26.2%	Treas. -3.6%	Muni 2.4%	EMD LCL. -1.8%	Treas. 2.0%	EMD LCL. -9.0%	EMD LCL. -5.7%	EMD LCL. -14.9%	Muni 0.2%	Treas. 2.3%	EMD LCL. -6.2%	ABS 3.8%	EMD LCL. 2.7%	ABS 3.4%	MBS 2.5%

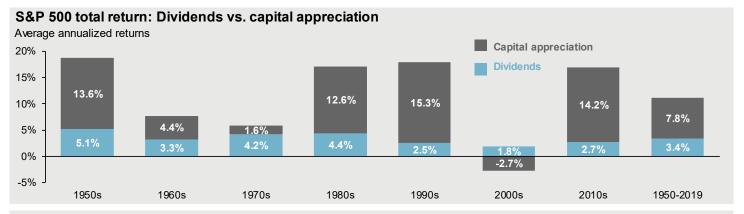
Source: Barclays, Bloomberg, FactSet, J.P. Morgan Global Economic Research, J.P. Morgan Asset Management.

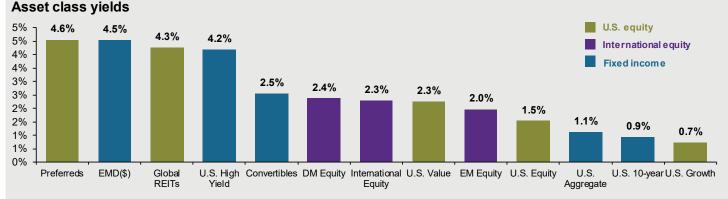
Past performance is not indicative of future returns. Fixed income sectors shown above are provided by Bloomberg unless otherwise noted and are represented by Broad Market: U.S. Aggregate Index; MBS: U.S. Aggregate Securitized - MBS Index; ABS: J.P. Morgan ABS Index; Corporate: U.S. Aggregate Credit - Corporates - Investment Grade; Municipals: Municipals Bond Index; High Yield: U.S. Aggregate Credit - Corporate - High Yield Index; Treasuries: Global U.S. Treasury; TIPS: U.S. Treasury Inflation-Protected Notes Index; Emerging Debt USD: J.P. Morgan EMBIG Diversified Index; Emerging Debt LCL: J.P. Morgan EM Global Index. The "Asset Allocation" portfolio assumes the following weights: 20% in MBS, 5% in ABS, 20% in Corporate, 15% in Municipals, 5% in Emerging Debt USD, 5% in Corporate, 15% in Municipals, 5% in Emerging Debt USD, 5% in Corporate, 15% in Municipals, 5% in Emerging Debt USD, 5% in Corporate Index Index



Yield alternatives: Domestic and global

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Investing principles

Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management; (Top) Ibbotson; (Bottom) BAML, Barclays, Bloomberg, Federal Reserve, FTSE, J.P. Morgan, MSCI, NCREIF, Russell. Dividend vs. capital appreciation returns are through 12/31/19. Yields are most current. Preferreds: BAML Hybrid Preferred Securities; U.S. High Yield: Bloomberg US Corporate High Yield; Global REITs: FTSE NAREIT Global REITs; U.S. Aggregate: Bloomberg Barclays US Aggregate; EMD(\$): J.P. Morgan EMBIG Diversified; Convertibles: Bloomberg Barclays U.S. Convertibles Composite; International Equity: MSCI AC World ex-U.S.; EM Equity: MSCI Emerging Markets; DM Equity: MSCI EAFE; U.S. Equity: S&P 500; U.S. Growth: Russell 1000 Growth; U.S. Value: Russell 1000 Value; U.S. 10-year: Tullett Prebon.

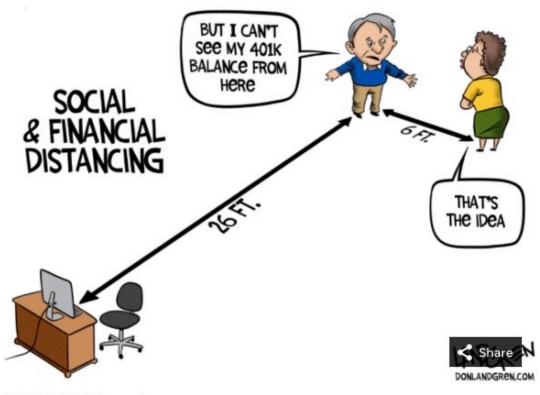
 $\underline{J.P.Morgan}_{\text{Asset Management}}$





JOURNEY CONTINUES

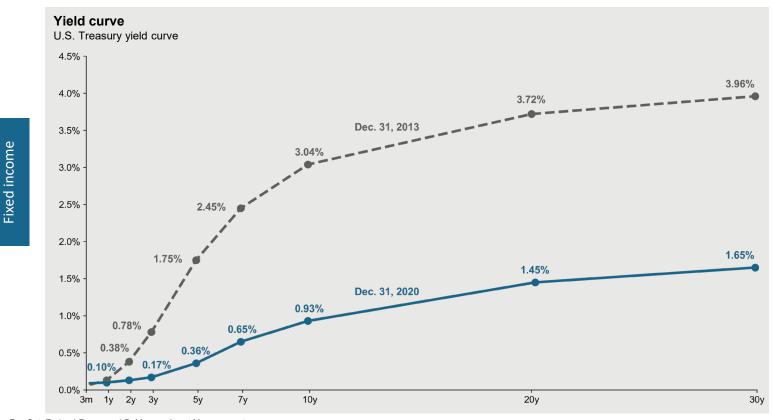




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Yield curve GTM**43**J.S.



Source: FactSet, Federal Reserve, J.P. Morgan Asset Management. *Guide to the Markets – U.S.* Data are as of December 31, 2020.



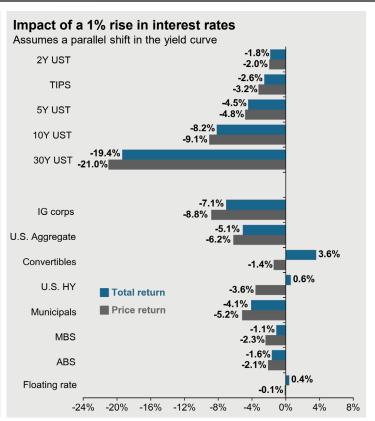
Fixed income market dynamics

Guide to the Markets - U.S. Data are as of December 31, 2020.

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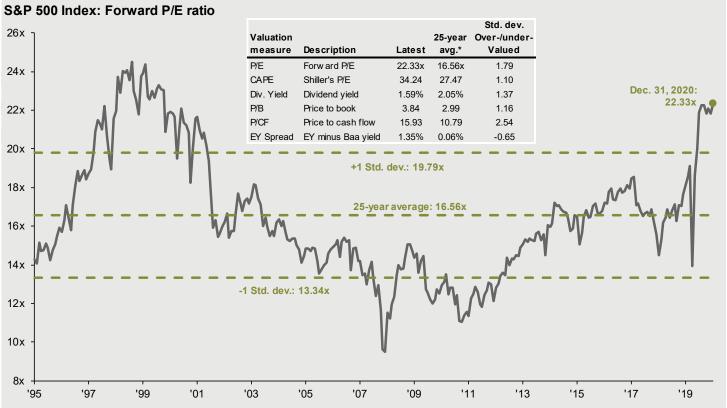
Fixed income

	Yie	eld	Return			
U.S. Treasuries	12/31/2020	12/31/2019	2020			Correlation to S&P 500
2-Year	0.13%	1.58%	3.07%	2 years	0.67	-0.39
5-Year	0.36%	1.69%	7.26%	5	0.92	-0.35
TIPS	-1.06%	0.15%	10.99%	10	0.58	0.19
10-Year	0.93%	1.92%	10.61%	10	1.00	-0.33
30-Year	1.65%	2.39%	18.72%	30	0.93	-0.33
Sector						
IG corps	1.74%	2.84%	9.89%	12.3	0.41	0.39
U.S. Aggregate	1.12%	2.31%	7.51%	8.3	0.85	0.03
Convertibles	5.04%	5.36%	50.12%	-	-0.29	0.89
U.S. HY	4.18%	5.19%	7.11%	6.5	-0.26	0.74
Municipals	1.07%	1.78%	5.21%	13.0	0.38	0.10
MBS	1.25%	2.54%	3.87%	4.0	0.81	-0.14
ABS	2.23%	2.87%	3.37%	2.2	-0.01	0.27
Floating rate	0.54%	2.30%	1.38%	1.6	-0.23	0.45



Source: Barclays, Bloomberg, FactSet, SIFMA, Standard & Poor's, U.S. Treasury, J.P. Morgan Asset Management. Sectors shown above are provided by Bloomberg unless otherwise noted and are represented by – U.S. Aggregate; MBS: U.S. Aggregate Securitized - MBS; ABS: J.P. Morgan ABS Index; Corporates: U.S. Corporates; Municipals: Muni Bond; High Yield: Corporate High Yield; TIPS: Treasury Inflation-Protected Securities (TIPS); U.S. Floating rate index; Convertibles: U.S. Convertibles Composite. Convertibles yield is as of November 2020 due to data availability. Yield and return information based on bellwethers for Treasury securities. Sector yields reflect yield-to-worst. Convertibles yield is based on U.S. portion of Bloomberg Barclays Global Convertibles. Correlations are based on 15-years of monthly returns for all sectors. Issuance is based on monthly data provided by SIFMA. Past performance is not indicative of future results.





Source: FactSet, FRB, Robert Shiller, Standard & Poor's, Thomson Reuters, J.P. Morgan Asset Management.

Price-to-earnings is price divided by consensus analyst estimates of earnings per share for the next 12 months as provided by IBES since December 1995, and FactSet for December 31, 2020. Current next 12-months consensus earnings estimates are \$167. Average P/E and standard deviations are calculated using 25 years of IBES history. Shiller's P/E uses trailing 10-years of inflation-adjusted earnings as reported by companies. Dividend yield is calculated as the next 12-months consensus dividend divided by most recent price. Price-to-book ratio is the price divided by book value per share. Price-to-cash flow is price divided by NTM cash flow. EY minus Baa yield is the forward earnings yield (consensus analyst estimates of EPS over the next 12 months divided by price) minus the Moody's Baa seasons to the price divided in the work of the average and standard deviation over 25 years for each measure. King Wealth Planning, Inc., a Registered Investment Advisor, and a separate entity.

Guide to the Markets – U.S. Data are as of December 31, 2020.



Returns and valuations by style

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	10-year an	nualized			YTD		
	Value	Blend	Growth		Value	Blend	Growth
Large	10.5%	13.9%	17.2%	Large	2.8%	18.4%	38.5%
Mid	10.5%	12.4%	15.0%	Mid	5.0%	17.1%	35.6%
Small	8.7%	11.2%	13.5%	Small	4.6%	20.0%	34.6%
	Since mar	ket peak (F Blend	ebruary 20	20)	Since mar	ket low (Ma	arch 2020) Growth
Large	1.6%	12.7%	26.8%	Large	64.2%	70.2%	84.9%
Mid	3.2%	12.8%	26.8%	ΡiΜ	82.4%	88.8%	97.1%
Small	6.9%	18.1%	28.1%	Small	87.9%	99.0%	108.2%

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	Value	Blend	Growth
Large	17.9	22.3	31.2
دّ	/ 13.7	15.4	18.5
Mid	18.2	22.6	39.3
2	14.3	16.2	20.2
Small	18.0	30.1	76.2
S	16.8	20.9	38.4

Current P/E as % of 20-year avg. P/E

Current P/E vs. 20-year avg. P/E

	Value	Blend	Growth
Large	130.6%	144.8%	168.5%
Mid	127.1%	139.4%	194.6%
Small	107.2%	143.6%	198.5%

Source: FactSet, Russell Investment Group, Standard & Poor's, J.P. Morgan Asset Management.

All calculations are cumulative total return, including dividends reinvested for the stated period. Since Market Peak represents period from February 19, 2020 to December 31, 2020. Since Market Low represents period from March 23, 2020 to December 31, 2020. Returns are cumulative returns, not annualized. For all time periods, total return is based on Russell style indices with the exception of the large blend category, which is based on the S&P 500 Index. Past performance is not indicative of future returns. The price-to-earnings is a bottom-up calculation based on the most recent index price, divided by consensus estimates for earnings in the next 12 months in the price of the Markets – U.S. Data are as of December 31, 2020.

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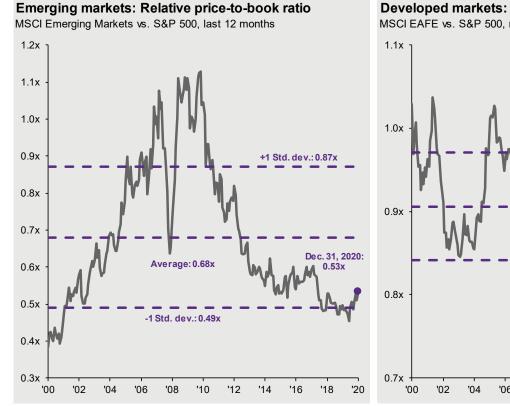
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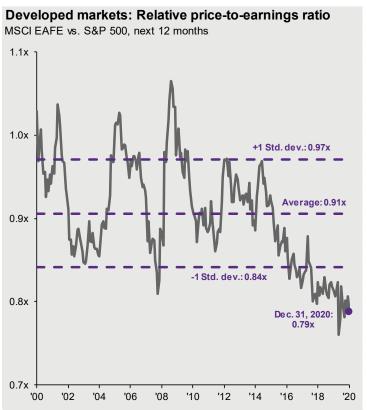
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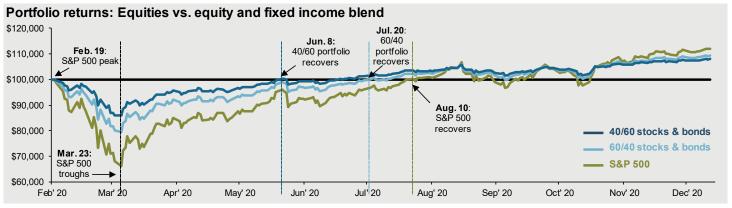


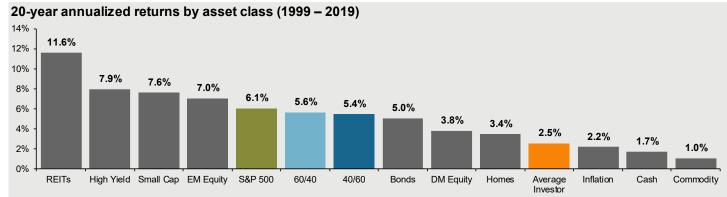
Source: FactSet, MSCI, Standard & Poor's, J.P. Morgan Asset Management. *Guide to the Markets – U.S.* Data are as of December 31, 2020.



Diversification and the average investor

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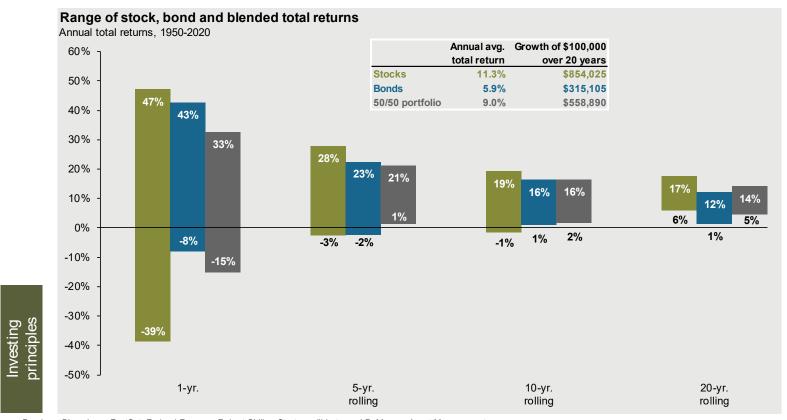
Source: Barclays, Bloomberg, FactSet, Standard & Poor's, J.P. Morgan Asset Management; (Bottom) Dalbar Inc, MSCI, NAREIT, Russell.
Indices used are as follows: REITs: NAREIT Equity REIT Index, Small cap: Russell 2000, EM Equity: MSCI EM, DM Equity: MSCI EAFE, Commodity: Bloomberg Commodity Index, High Yield: Bloomberg Barclays Global HY Index, Bonds: Bloomberg Barclays U.S. Aggregate Index, Homes: median sale price of existing single-family homes, Cash: Bloomberg Barclays 1-3m Treasury, Inflation: CPI. 60/40: A balanced portfolio with 60% invested in S&P 500 Index and 40% invested in high-quality U.S. fixed income, represented by the Bloomberg Barclays U.S. Aggregate Index. The portfolio is rebalanced annually. Average asset allocation investor return is based on an analysis by Dalbar Inc., which utilizes the net of aggregate mutual fund sales, redemptions and exchanges each month as a measure of investor behavior. Returns are annualized (and total return where applicable) and represent the 20-year period ending 12/3 1/20 Predictor of the Markets – U.S. Data are as of December 31, 2020. Registered Investment Advisor. and a separate entity.



principles

Time, diversification and the volatility of returns

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Source: Barclays, Bloomberg, FactSet, Federal Reserve, Robert Shiller, Strategas/Ibbotson, J.P. Morgan Asset Management.
Returns shown are based on calendar year returns from 1950 to 2019. Stocks represent the S&P 500 Shiller Composite and Bonds represent Strategas/Ibbotson for periods from 1950 to 2010 and Bloomberg Barclays Aggregate thereafter. Growth of \$100,000 is based on annual average total returns from 1950 to 2020.

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Any forward-looking statements including the economic forecasts herein may not develop as predicted and are subject to change based on future market and other conditions. All performance referenced is historical and is no guarantee of future results

References to markets, asset classes, and sectors are generally regarding the corresponding market index. Indexes are unmanaged statistical composites and cannot be invested into directly. Index performance is not indicative of the performance of any investment and does not reflect fees, expenses, or sales charges. All performance referenced is historical and is no guarantee of future results.

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All index data from FactSet.

All information is believed to be from reliable sources; however, LPL Financial makes no representation as to its completeness or accuracy.

General Risk disclosures:

Investing involves risks including possible loss of principal. No investment strategy or risk management technique can guarantee return or eliminate risk in all market environments. There is no guarantee that a diversified portfolio will enhance overall returns or outperform a non-diversified portfolio. Diversification does not protect against market risk. Investing in foreign and emerging markets debt or securities involves special additional risks. These risks include, but are not limited to, currency risk, geopolitical risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

General Definitions:

Gross Domestic Product (GDP) is the monetary value of all the finished goods and services produced within a country's borders in a specific time period, though GDP is usually calculated on an annual basis. It includes all of private and public consumption, government outlays, investments and exports less imports that occur within a defined territory.





Important Disclosures

The PE ratio (price-to-earnings ratio) is a measure of the price paid for a share relative to the annual net income or profit earned by the firm per share. It is a financial ratio used for valuation: a higher PE ratio means that investors are paying more for each unit of net income, so the stock is more expensive compared to one with lower PE ratio.

Earnings per share (EPS) is the portion of a company's profit allocated to each outstanding share of common stock. EPS serves as an indicator of a company's profitability. Earnings per share is generally considered to be the single most important variable in determining a share's price. It is also a major component used to calculate the price-to-earnings valuation ratio.SP500

The Standard & Poor's 500 Index is a capitalization-weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

The Bloomberg Barclays US Aggregate Bond Index is an index of the U.S. investment-grade fixed-rate bond market, including both government and corporate bonds.

Equity Risk:

Investing in stock includes numerous specific risks including the fluctuation of dividend, loss of principal and potential illiquidity of the investment in a falling market. Because of their narrow focus, sector investing will be subject to greater volatility than investing more broadly across many sectors and companies. Value investments can perform differently from the market as a whole. They can remain undervalued by the market for long periods of time. The prices of small and mid-cap stocks are generally more volatile than large cap stocks.

Equity Definitions:

Cyclical stocks typically relate to equity securities of companies whose price is affected by ups and downs in the overall economy and that sell discretionary items that consumers may buy more of during an economic expansion but cut back on during a recession. Counter-cyclical stocks tend to move in the opposite direction from the overall economy and with consumer staples which people continue to demand even during a downturn.

A growth stock is a share in a company that is anticipated to grow at a rate significantly above the average for the market due to capital appreciation.

A value stock is anticipated to grow above the average for the market due to trading at a lower price relative to its fundamentals, such as dividends, earnings, or sales.

A Value stock is anticipated to grow above the average for the market due to trading at a lower price relative to its fundamentals, such as dividends, earnings, or sales.

Large-cap stocks are issued by corporations with a market capitalization of \$10 billion or more, and small-cap stocks are issued by corporations with a market capitalization between \$250 million and \$2 billion.





Important Disclosures

Fixed Income Risks:

Bonds are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise and bonds are subject to availability and change in price. Bond yields are subject to change. Certain call or special redemption features may exist which could impact yield. Government bonds and Treasury bills are guaranteed by the US government as to the timely payment of principal and interest and, if held to maturity, offer a fixed rate of return and fixed principal value. Corporate bonds are considered higher risk than government bonds but normally offer a higher yield and are subject to market, interest rate, and credit risk, as well as additional risks based on the quality of issuer coupon rate, price, yield, maturity, and redemption features. Mortgage-backed securities are subject to credit, default, prepayment, extension, market and interest rate risk.

Fixed Income definitions:

Credit Quality is one of the principal criteria for judging the investment quality of a bond or bond mutual fund. As the term implies, credit quality informs investors of a bond or bond portfolio's credit worthiness, or risk of default. Credit ratings are published rankings based on detailed financial analyses by a credit bureau specifically as it relates the bond issue's ability to meet debt obligations. The highest rating is AAA, and the lowest is D. Securities with credit ratings of BBB and above are considered investment grade. The credit spread is the yield the corporate bonds less the yield on comparable maturity Treasury debt. This is a market-based estimate of the amount of fear in the bond market. Base-rated bonds are the lowest quality bonds that are considered investment-grade, rather than high-yield. They best reflect the stresses across the quality spectrum.

The Bloomberg Barclays Aggregate US Bond Index represents securities that are SEC-registered, taxable, and dollar denominated. The index covers the U.S. investment-grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.

International debt securities involve special additional risks. These risks include, but are not limited to, currency risk, geopolitical and regulatory risk, and risk associated with varying settlement standards. These risks are often heightened for investments in emerging markets.

High yield/junk bonds (grade BB or below) are not investment grade securities, and are subject to higher interest rate, credit, and liquidity risks than those graded BBB and above. They generally should be part of a diversified portfolio for sophisticated investors.

Municipal bonds are subject to availability and change in price. They are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise. Interest income may be subject to the alternative minimum tax. Municipal bonds are federally tax-free but other state and local taxes may apply. If sold prior to maturity, capital gains tax could apply.

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